

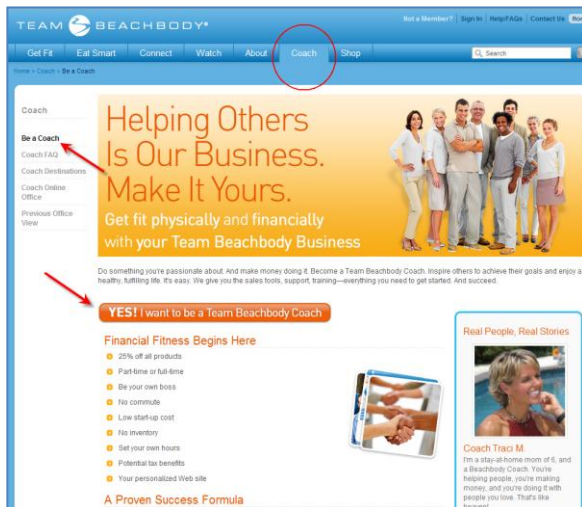


How to Sign up Coaches and Set Preferred Placement

You've done the hard work, recruiting prospects to the business opportunity. Now signing them up is easy. New recruits can sign up to be a Coach from your Coach Web site or your Team Beachbody community profile page. When they follow the signup process it will ensure that you are assigned as their Upline Coach. The process is completed electronically, and Coaches are automatically placed on your team, depending on how you set up your Preferred Placement.

This is the actual online sign up process your recruits will experience. This tutorial will help you understand the latest startup packages that are being offered so that you can communicate more effectively with your new recruits. Follow the Preferred Placement instructions on the last page to help you set placement and strategically balance your organization.

Where to Sign up?

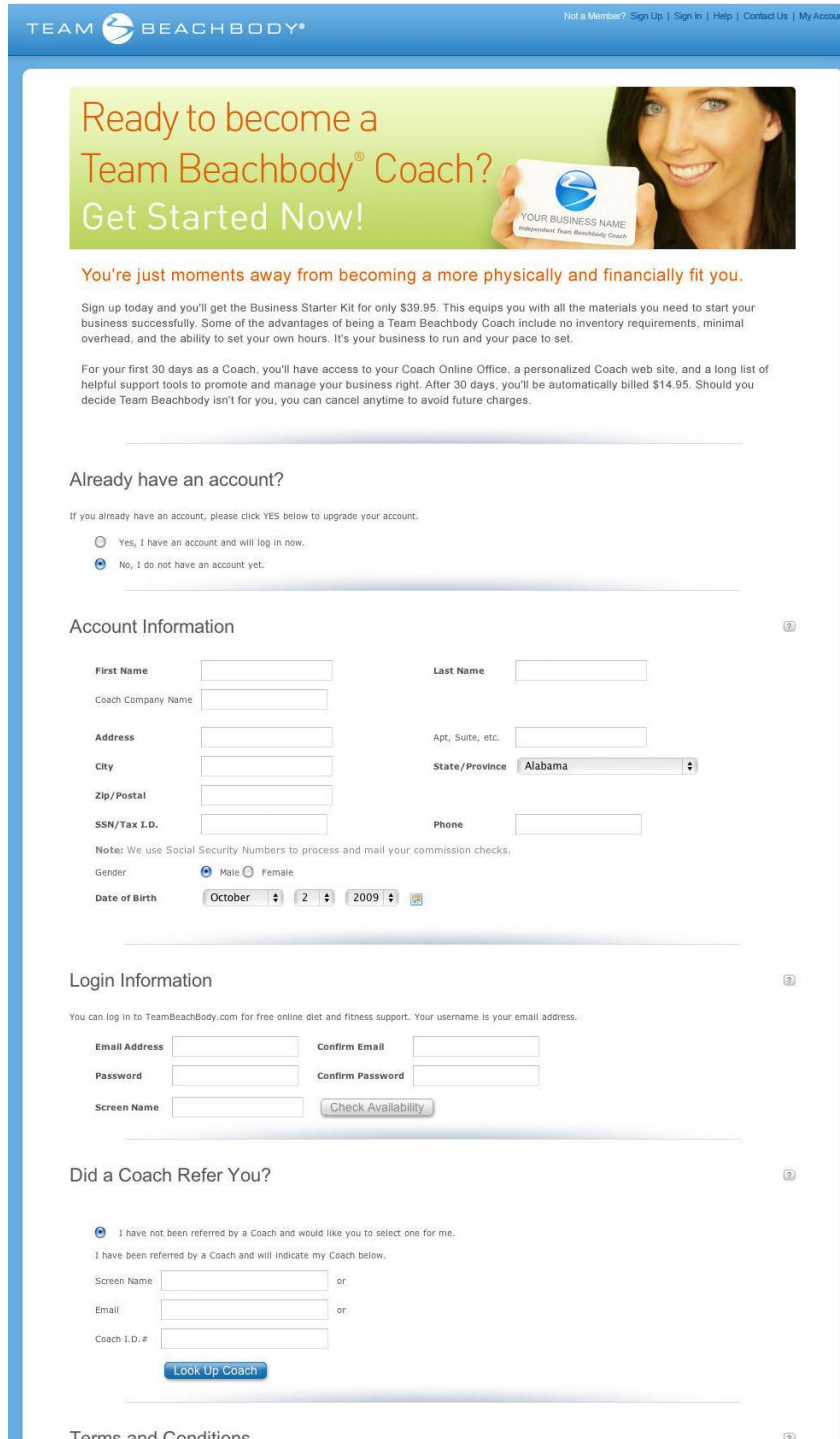


Your prospects can sign up to become a Coach from a number of different places online. From the TeamBeachbody.com site, they can click on the **Coach** button and then **Be a Coach**. Once they answer **Yes! I want to be a Team Beachbody Coach**, they will be taken to the signup pages where they can select you as their Upline Coach.



Similarly, your Coach Web site has several areas where your prospects can sign up, including the big Green button that reads **Coach**. This makes it simple for you to direct people from your site and your Coach ID will be attached in the process.

Get Started Now with the new Signup process



The screenshot shows the Team Beachbody Coach Signup process. At the top, there's a blue header with the Team Beachbody logo and navigation links: "Not a Member? Sign Up | Sign In | Help | Contact Us | My Account". Below the header is a green banner with the text "Ready to become a Team Beachbody® Coach? Get Started Now!" and an image of a smiling woman holding a business card that says "YOUR BUSINESS NAME" and "Independent Team Beachbody Coach".

Below the banner, there's a section titled "You're just moments away from becoming a more physically and financially fit you." followed by a paragraph about the Business Starter Kit and the advantages of being a Team Beachbody Coach. Another paragraph mentions the 30-day trial period and the option to cancel.

The form is divided into several sections:

- Already have an account?**: A section with two radio buttons: "Yes, I have an account and will log in now." and "No, I do not have an account yet." (selected).
- Account Information**: A section with fields for First Name, Last Name, Coach Company Name, Address, City, State/Province (dropdown menu set to Alabama), Zip/Postal, SSN/Tax I.D., and Phone. There's a note about using Social Security Numbers and a Gender dropdown menu (Male selected).
- Login Information**: A section with fields for Email Address, Confirm Email, Password, Confirm Password, and Screen Name. There's a "Check Availability" button.
- Did a Coach Refer You?**: A section with two radio buttons: "I have not been referred by a Coach and would like you to select one for me." (selected) and "I have been referred by a Coach and will indicate my Coach below." Below this are fields for Screen Name, Email, and Coach I.D.#, with a "Look Up Coach" button.
- Terms and Conditions**: A section at the bottom with a checkbox and a "Look Up Coach" button.

Already have an account?

If yes, this will take your recruit to the login section and then back to complete the rest of the signup process. If no, they'll need to complete the account information.

Account Information

All fields should be completed with accurate information, especially those fields identified with bold text. We'll need a Social Security Number or Tax ID to get the new business started and so that your new Coach can receive commission checks.

Important: Your prospects should only complete the Coach Company Name field if they have created a business entity. The name they put there will be printed on their checks.

Login Information

If your recruit is not already a Team Beachbody member, they should enter the email address, password, and username they would like to use.

Did a Coach Refer You?

This is where your recruit can

type in your Screen Name, email address, or Coach ID be assigned to you. If they forget your information or need a reminder, they can search for you with either your Coach ID, screen name, or email using the **Look Up Coach** function. If the recruit was not referred by a Coach, we will assign a Coach to them.

NOTE: If someone signs up from your Coach Web site, your information will automatically populate in the signup process and they will not have to search for you.

Coach I.D.#

[Look Up Coach](#)

Terms and Conditions 1

☐ I have read and understand the [Monthly Contest Terms and Conditions](#), [Quarterly Contest Terms and Conditions](#), [Annual Contest Terms and Conditions](#), and the Million Dollar Body [Daily Sweepstakes Rules](#).

☐ I have read, understand, and agree with the [Terms and Conditions](#) governing my access to and use of the Team Beachbody Web site.

☐ I have read and understand the [Coach Policies and Procedures/Compensation Plan](#).

IMPORTANT—PLEASE READ

Please realize that the following are areas of increased scrutiny that are extremely important in ensuring that your Beachbody Coaching business is in compliance with our Policies and Procedures.

1. Trademarks, Copyrights and Domain Names
Coaches may not use or attempt to register any name, trademark, service,

By signing below, you are consenting to the use of an [electronic record](#) and certifying that the information you provided in this Coach Application is complete and accurate.

Simply type "/s/" before your name; e.g., "/s/ John Smith". This identifies it as being a signature, letting us know that you consent to the terms and conditions.

Signature with "/s/" before your name

[Continue My Enrollment](#)

* The purchase of a Coach Business Kit is optional in North Dakota.

Terms and Conditions

To continue with the enrollment process, the recruit will need to review all terms and conditions. Once they check off all 3 boxes and consent to the use of an electronic record, they can continue by clicking the orange button:

Continue my enrollment

Get Started Right!

We've prepackaged everything you need to launch your business.



Select a package below, then click the button to continue.

Ultimate Business Pack

Our most comprehensive startup bundle helps puts you on the fast track to financial and fitness freedom. The exclusive Ultimate Business Pack equips you with some of our top nutritional and fitness products, services, and 3rd-Party Tools from day one. Plus, we'll waive the cost of your Business Starter Kit (a \$39.95 value)!

The Ultimate Business Pack Includes:



Your choice of any one of our top fitness systems

It all starts here. You'll want to be a product of the product. Simply choose from some of our most popular fitness programs. For an additional charge, select one of our premium fitness systems—like P90X®, INSANITY™, or ChaLEAN Extreme®.

[Learn More](#)



The Shakeology® Starter Pack

Shakeology is Team Beachbody's exclusive supplement shake for optimal health. The Starter Pack is a Coach exclusive. The first of your monthly shipments comes with the Shakeology Workouts and a set of recipe cards that can be used to promote the product to customers. Plus you'll get a free shaker cup with your second shipment. Choose the Starter Pack that suits you best—either the 30-day supply or 24 single-serve packets. Both are available in Chocolate and Greenberry flavors. We will continue to ship your selection every month, you can cancel at any time.

[Learn More](#)



Membership to the Team Beachbody® Club

30-Day FREE trial membership for incredible online diet support, fitness tools, and tips for long-term success. To continue after your 30-day trial, the cost is just \$2.99 a week, billed \$38.87 a quarter in advance to the credit card you enter today. You can cancel anytime to avoid future charges.

[Learn More](#)



3rd Party Tools Business Builder Pack

Arm your business with the best sales and marketing tools we have to offer. You'll get 40 Decide DVDs to share the opportunity, 20 The Beachbody® Solution DVDs for retailing, 10 Product Catalogs, and 5 Get Started Right guides—all the essential tools you need to launch your business.

[Learn More](#)



The Business Starter Kit

The Business Starter Kit is an essential ingredient in helping new Coaches launch their business successfully. Included is 1 Watch DVD, 1 Print CD, and 1 Get Started Right guide. The Watch DVD contains all the necessary training you'll need from day 1. The Print CD serves as a reference point for additional training materials. Finally, the Business Starter Kit includes the most up-to-date Get Started Right guide—which shows Coaches how to get up and running within 48 hours of joining the Team Beachbody® team.

Select your fitness program:

Select your Shakeology flavor and packaging:

Volume Points: 135
Price: \$214.55

[I want this!](#)

Sign Up Bundle #1

You can assist your new Coach with selecting the best Start Up package that's right for them.

The **Ultimate Business Pack** provides a new Coach with a fitness program of their choice, the Shakeology Starter Pack, an introductory membership to the Team Beachbody Club, and the Business Starter Kit. If they select this bundle, the initial \$39.95 fee for the Business Starter is waived.

This fitness and nutritional bundle will display the Coach price and Volume points associated with the pack. The purchaser can click on the dropdown menus below to make specific choices on their fitness program and the flavor/size of Shakeology product.

Click on any Learn More links for a full description of the selected products.

Click on **I want this!** to purchase this pack.

Get Started Right!

We've prepackaged everything you need to launch your business.



Premium Business Pack

Our less extensive startup bundle is by no means less effective. You'll get everything you get with the Premium Business Pack except a basic or premium workout system. That means all the Shakeology, all the club access and all the 3rd-Party Tools you'll need to launch your business like a seasoned pro. Plus, we'll waive the cost of your Business Starter Kit (a \$39.95 value)!

The Premium Business Pack Includes:



The Shakeology® Starter Pack

Shakeology is Team Beachbody's exclusive supplement shake for optimal health. The Starter Pack is a Coach exclusive. The first of your monthly shipments comes with the Shakeology Workouts and a set of recipe cards that can be used to promote the product to customers. Plus you'll get a free shaker cup with your second shipment. Choose the Starter Pack that suits you best—either the 30-day supply or 24 single-serve packets. Both are available in Chocolate and Greenberry flavors. We will continue to ship your selection every month, you can cancel at any time.

[Learn More](#)



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[Learn More](#)



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Arm your business with the best sales and marketing tools we have to offer. You'll get 40 Decide DVDs to share the opportunity, 20 The Beachbody® Solution DVDs for retailing, 10 Product Catalogs, and 5 Get Started Right guides—all the essential tools you need to launch your business.

[Learn More](#)



The Business Starter Kit

The Business Starter Kit is an essential ingredient in helping new Coaches launch their business successfully. Included is 1 Watch DVD, 1 Print CD, and 1 Get Started Right guide. The Watch DVD contains all the necessary training you'll need from day 1. The Print CD serves as a reference point for additional training materials. Finally, the Business Starter Kit includes the most up-to-date Get Started Right guide—which shows Coaches how to get up and running within 48 hours of joining the Team Beachbody® team.

Sign Up Bundle #2

The **Premium Business Pack** provides a new Coach with a Shakeology Starter Pack, an introductory membership to the Team Beachbody Club, and the Business Starter Kit. If they select this bundle, the initial \$39.95 fee for the Business Starter is waived and basic shipping is free.

This bundle will display the Coach price and the Volume points associated with the pack. The purchaser can click on the dropdown menu to make specific choices on Shakeology flavor and size.

Click on any Learn More links for a full description of the selected products.

Click on **I want this!** To purchase or **No thanks, just complete my enrollment.**

Select your Shakeology flavor and packaging: Shakeology® Chocolate Bag

Volume Points: 90
Price: \$169.66

[I want this!](#)

[No thanks, just complete my enrollment](#)

No thanks, just complete my enrollment

If your new Coach does not select one of the bundled packages in the above two offers another page will display product categories where they can order individual products.

Upgrade your order
and save with these
exciting additions.



Just select the products you want below, then click the button to complete your enrollment.

☐ **Beachbody® Fitness Programs**

Choose any one of our comprehensive fitness and nutrition programs like P90X®, Slim in 6®, INSANITY™, or others.

[Learn More](#)

Select your fitness program:

Showcase Pack

Price: \$199.95

☐ **Shakeology® and Beachbody Nutritionals®**

Make sure to include Shakeology and other Beachbody supplements to help accelerate your results. Every 30 days, you'll automatically receive a fresh supply at the same low price (including shipping and handling, if applicable) billed to your credit card. You can cancel anytime to avoid future charges.

[Learn More](#)

Select your supplement:

Shakeology® Chocolate Bag

Price: \$89.96

☐ **Team Beachbody® Online Diet and Support Club**

Get 24/7 access to personalized meal plans, trainer tips, fitness tracking tools, and an amazing community of people helping one another succeed! The cost is just \$2.99 a week, billed \$38.87 a quarter in advance to your credit card, and is risk free for 30 days. You can cancel anytime to avoid future charges.

[Learn More](#)

Price: \$38.87

☐ **3rd Party Tools for Retailing and Recruiting**

Help build your team by using 3rd Party Tools. These explain our products and business so you don't have to be an expert to effectively get the word out.

[Learn More](#)

Select your 3rd Party Tools:

3rd-Party Tools Business Builder Pack

Price: \$79.70

[YES! Upgrade My Order](#)

[No thanks, just complete my enrollment](#)

A la Carte Page

If the new Coach does not take one of the bundles, on this page they can choose individual fitness programs, nutritional supplements, 3rd Party Tools, and a risk-free membership in the Team Beachbody Club.

You're almost a Team Beachbody® Coach.

Complete your billing information below and submit.



Account Details

Simple Test [\(edit\)](#)
123 e
van nuy, California 91401
miqui18@sbcglobal.net
Date of birth: 10/21/64
Gender: Female

Order Summary

Cart Items (edit)	Item Total
Coach Business Kit	\$39.95
Shipping	Subtotal: \$39.95
UPS Basic \$0.00	Shipping: \$0.00
	Tax: \$3.90
	Total: \$43.85

Billing Information

Cardholder First Name Cardholder Last Name
Credit Card Type [American Express](#) Credit Card Number
Expiration [Jan](#) [2009](#) CVV2
☐ My billing address is the same as my personal address
Address Apt, Suite, etc.
City State/Province [Alabama](#)
Zip/Postal



Text Verification

[Submit My Order](#)

Account Details

This is where the new Coach can view the items in their cart. A Business Starter Kit will automatically be ordered and sent to every new Coach upon signup.

The new Coach can select faster shipping methods if they choose.

The billing information has several required fields (in bold) to complete before a submitting the "secure" order for processing.

Registration Completed

A new Coach will receive a congratulations and welcome from CEO, Carl Daikeler, once the Sign Up process was successful. The information on this page

with Carl's picture directs a new Coach to start editing their Profile page or visit the Team Beachbody site (Dashboard)

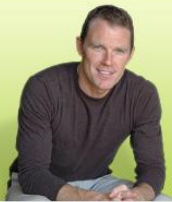
TEAM BEACHBODY®

Not a Member? [Sign Up](#) | [Sign In](#) | [Help](#) | [Contact Us](#) | [My Account](#)

Congratulations.

You're now officially a

Team Beachbody® Coach.



Carl Daikeler
Chairman,
Chief Executive Officer

Welcome to the greatest business opportunity I've seen yet. Together, we'll help people achieve their goals and live healthy, fulfilling lives.

Plus, you're joining our team at one of the most thrilling times in our company's history. As our business continues to strengthen, I'm convinced Team Beachbody will capture a major share of the \$60 billion health and fitness industry. Now you're an integral part of our success.

Prepare to experience your own financial transformation, even if you've never run a business before. With Team Beachbody, you'll have all the tools and support you need—every step of the way.

NOTE: It may take up to 15 minutes for our system to set up your Online Office. While you wait, why not create your TeamBeachbody.com profile and start exploring your amazing new support network?

Welcome to the Team!

Click one of the buttons below to go to Team Beachbody.

[Dashboard](#) [Edit Profile](#)

You'll receive these shortly:

- A welcome email confirming your login information, several get-started tips, and the name and contact info for your own Team Beachbody Coach.
- Your Business Starter Kit, which includes the essential training to get started, run your business, and start earning.

Your kit will arrive within 5 to 7 business days. Meanwhile, if you have additional questions, please contact Team Beachbody Coach Relations at 1 (800) 240-0913, or email coachrelations@teambeachbody.com

[My Account](#) [Contact Us](#) [Help](#) [Terms of Use](#) [Privacy](#) [Sitemap](#)

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Preferred Placement.

Once you become a Team Beachbody Coach, you will have access to the Coach Online Office from the TeamBeachbody.com site.



As you sponsor new Coaches, they will become a part of your team or organization. You can decide where Coaches are placed on your team by going to the Preferred Placement link under My Business in your Coach Online Office.



Preferred Placement

Choose your Preferred Placement:

Choose the preferred placement for new Coach. This will be used when

Placement Type: ☐ Automatic Placement ☒ Set Preferred Placement

Placement ID: (optional)

Business Center:

Position:

SAVE »

If you select Automatic Placement, the system will place new Coaches on your team in a random position. If you select Set Preferred Placement, you have more control over where new Coaches will be placed in your organization. A productive team means that your business will become more profitable, and there are many different strategies for the placement of Coaches. Ask your Upline Coach what works best for them.