



November 2013 Coupon Promotion

Team Beachbody Coaches

Terms & Conditions

What are the November 2013 Coupon Promotions?

During the month of November 2013, Team Beachbody is offering promotions during which customers and Team Beachbody Coaches ("Coaches") can earn coupons towards future purchases of Team Beachbody products! See below for full terms and conditions.

1) For Customers and New Coaches: Each customer or New Coach (defined below) who purchases a Challenge Pack **between October 31st and November 30th 2013** will receive one (1) \$20 Team Beachbody coupon to use towards a future purchase. Each customer or New Coach can receive a maximum of one (1) coupon regardless of the number of Challenge Packs purchased. "New Coach" means any person who signs up to become a Team Beachbody Coach between October 31st and November 30th 2013.

2) For Sponsoring Coaches: Each Sponsoring Coach who sells a Challenge Pack **between October 31st and November 30th 2013** and also qualifies for Success Club 5 or 10 in November 2013 will receive one (1) \$10 Team Beachbody coupon per Challenge Pack sold, up to a maximum of \$100, to use towards a future purchase. Note: In the event of a Coach sponsorship change, the sponsoring Coach who receives the volume and commission for the Challenge Pack purchased will receive the coupon. Also, Coaches who earn multiple coupons will receive one (1) coupon for the total amount earned (i.e., if a Coach earned five (5) coupons, the Coach will receive one (1) \$50 coupon – not five (5) separate \$10 coupons).

For information on how to qualify for Success Club, please see the Success Club Rules ("Success Club Rules") available through the Coach Online Office on www.TeamBeachbody.com.

If I'm Eligible, When Will I Receive my Coupon?

Coupons will be delivered via email at the address on file with Team Beachbody within 7-10 days after a customer or New Coach purchases a Challenge Pack, and on or around December 11, 2013 for sponsoring Coaches.

Do the Coupons Expire?

Yes, all coupons will expire on April 1, 2014 at 12:00 a.m. PT.

If a Customer Purchases a Challenge Pack and is Assigned to me Through the Success Club Lead Wheel, Will I Receive a \$10 Coupon?

No. If a customer purchases a Challenge Pack and is assigned to you through the Success Club Lead Wheel Program, you will not receive a \$10 coupon for that purchase. However, the customer who purchased the Challenge Pack will still receive a \$20 coupon.

How Can I Use my Coupon? Are There Limits on the Number of Coupons I Can Use at One Time?

Coupons must be used towards future minimum purchases of \$30 or more (including shipping charges, but excluding taxes) for *select* products only on TeamBeachbody.com and Coach replicated sites (coupons may not be redeemed over the phone or used on any other Beachbody site, including Beachbody.com). Certain products may not be purchased with a coupon; see below for full details. Only one (1) coupon may be used per transaction.

Are There Restrictions on Which Products I Can Buy?

Yes. Coupons are not valid towards the purchase of:

- Home-direct or subscription-based products (although one-time purchases of these products are allowed)
- Team Beachbody Club Membership fees
- Team Beachbody events
- Team Beachbody Coach fees (including Coach sign up or BSF fees) or other charges
- Beachbody or Team Beachbody Gift Cards
- Purchases made through the Coach sign up flow.

Can I Gift or Transfer the Coupon to Someone Else? What if I Lose my Coupon?

Yes, you may gift or transfer your coupon to another person by either providing the coupon code shown on the e-mail you receive from Team Beachbody, or simply forwarding the e-mail to the person. However, note that each coupon is for one-time use only and if you lose or misplace your coupon, it cannot be replaced or re-issued.

What if a Qualifying Challenge Pack is Returned?

Coupons that you received for selling a Challenge Pack will be cancelled if the Challenge Pack is returned.

For Coaches, Who is Eligible to Participate and Receive Coupons?

For Coaches to be eligible to participate in the Promotion and receive coupons, you must be a Team Beachbody Coach, current with all Coach Business Service Fees, in good standing, and in compliance with the Independent Team Beachbody Coach Policies and Procedures at all times during the month of November 2013 and at the time any coupons are distributed by Team Beachbody ("Eligible Coach").

Anything else I need to know?

Yes, the following additional terms and conditions apply.

PROMOTIONAL COUPON TERMS AND CONDITIONS: EXPIRES APRIL 1, 2014.

Valid only on future minimum purchases of \$30 or more (including shipping charges, but excluding taxes) for *select* products only on TeamBeachbody.com, including Team Beachbody Coach provided websites (coupons may not be redeemed over the phone or used on any other Beachbody, LLC site, including Beachbody.com). See Purchase Restrictions below. To use your coupon, visit TeamBeachbody.com, select your products and enter the specific coupon code you received via e-mail into the applicable box on the checkout screen. Only one (1) coupon may be used per transaction (i.e., if you received multiple coupons, you may not use more than one (1) coupon on a single transaction). Any balance remaining after using your coupon must be paid with a valid credit card or other approved payment method. If you are entitled to a refund for returning any products purchased using a coupon, your refund will be for the amount you actually paid, less shipping and handling (if applicable).

Coupons received for purchasing a Challenge Pack will be cancelled if you return the Challenge Pack. Not redeemable for cash or other consideration. Lost or misplaced coupons will not be replaced or reissued. Valid only in the U.S. and Canada. Void where prohibited or taxed, or if your coupon is altered, purchased or sold. May not be combined or used with any other gift card, discount, promotion or offer. Coupon redemption subject to review and verification in Beachbody, LLC's sole and absolute discretion.

Purchase Restrictions: Not valid towards the purchase of: home-direct or subscription-based products (although one-time purchases of these products are allowed); Team Beachbody Club Membership fees; Team Beachbody events, Team Beachbody Coach fees (including Coach sign up or BSF fees) or other charges; Beachbody or Team Beachbody Gift Cards; or purchases made through the Coach sign up flow.

Release: By participating in the Promotion in any manner, you agree that Team Beachbody is not responsible for: (1) any incorrect or inaccurate information, whether caused by participants, printing errors, or by any of the equipment or programming associated with or utilized in the Promotion; (2) technical failures of any kind, including, but not limited to, malfunctions, interruptions, or disconnections in phone lines, cable connections, or network hardware or software; (3) technical or human error which may occur in the processing and/or confirmation of coupons set forth herein, or the administration of the Promotion; or (4) any lost, late, delayed, corrupted, undelivered, or undeliverable coupons, or communications or notifications relating to the Promotion or coupons set forth herein.

General Terms: This November 2013 Coupon Promotion is referred to herein as the "Promotion." Beachbody, LLC, Team Beachbody and each of their respective parent, subsidiary, affiliate companies, and each of their respective officers, employees, and agents are collectively referred to herein as "Team Beachbody". All defined terms which are not defined in these Terms and Conditions will have the meaning given to such terms in the Success Club Rules. By participating in the Promotion in any manner, you acknowledge and agree to the Coupon Terms and Conditions, Success Club Rules, these Terms and Conditions, and all of Team Beachbody's decisions relating to the Promotion which are final and binding. Team Beachbody reserves the right in its sole discretion to modify or discontinue the Promotion, any portion of the Success Club Rules, Coupon Terms and Conditions or these Terms and Conditions at any time. Coupons will be awarded only after Team Beachbody has verified in its sole discretion that the Coach has met all requirements and qualifications in these Terms and Conditions, the Success Club Rules (including verification of earned Success Club points and qualifications), and provided that each Coach meets the definition of "Eligible Coach" herein. These Terms and Conditions constitute the complete and exclusive understanding and statement of agreement between you and Team Beachbody relating to the subject matter hereof, and supersede all prior or contemporaneous agreements or understandings, written or oral, relating to the subject matter herein.

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