Your Team Beachbody® Cup Handbook

August 1 – August 31, 2015 | <u>View Official Rules</u>

This August, we kick off another round of the ultimate battle to determine which Team of five fierce Coaches will earn the right to raise the Cup and join our roster of champions. Let this guidebook eliminate any guesswork on your road to success.

Select a question below and find a detailed answer:

- What is the Team Beachbody Cup?
- How do I assemble my Team?
- How does my Team earn points?
- What can we win?
- How do I earn individual prizes?
- How can my Team earn the Grand Prize?
- What do we need to do to get started?
- When are the weekly training calls?
- How do we keep track of our points?
- When will my Team be recognized?
- <u>When will my prizes be awarded?</u>
- What are the important dates to remember?
- How can I be successful during the Team Cup?

Click here to return to the official Web site.

What is the Team Beachbody Cup?

- Teams compete to have their names engraved on the Team Beachbody Cup and enshrined in Team Beachbody lore forever.
- A spirited one-month competition where Coaches have the chance to work together, learn the principles of the 3 Vital Behaviors, and earn tons of amazing rewards.
- A great way for Coaches to be recognized for building consistency in their businesses.

How do I assemble my Team?

- You must have five Coaches on your Team, including yourself. One person needs to be the Team Captain.
- Teams may have a maximum of one lifetime Diamond Coach or higher, but this is not required (ie: all five players can be Coach rank). Any member can be a Team Captain.
 - Rank evaluation will be determined as of July 16th (in other words bonus week ending July 15, 2015).
- Coaches can only be registered on ONE Team.
- Coaches must remain on the Team for which they registered.

How does my Team earn points?

- One point will be awarded for every Success Club point earned. Limit of 2 Success Club points awarded per customer.
- One point will be awarded for every Lifetime Rank Advancement of any Coach on a registered Team and their Personally Sponsored Coaches. The last date for rank advancements to count towards Cup points is August 27th (in other words, bonus week ending August 26th) (Please note: Personally Sponsored Coaches do NOT need to be registered for the Team Beachbody Cup to count.)
- One point will be awarded when both a Challenge Pack and a Boost or Performance product are sold to the same customer or new Coach in August. If a Club Performance Challenge Pack is sold, an additional Performance product, or a Boost product must be sold to the same customer in order to earn the extra Team Cup point. Limit of 1 point awarded per customer regardless of number of Boost or Performance products sold to customer.
- Limit 35 points overall per Coach.

What can we win?

- Tiered individual prizes. A Team Beachbody Selfie Stick, a Limited-Edition CIZE™ Hat and Men's and Women's CIZE apparel.
- Top 10 Teams: TBB Cup Top-10 T-shirt!
- Teams 6-10: Nutri Ninja[®] with Auto-iQ[™] Blender
- Teams 2-5: Blentec® Classic 560 Blender
- **Grand prize:** A trip to Los Angeles, CA to meet Carl Daikeler, Beachbody CEO, and other executives, tour the Santa Monica headquarters, and sweat through a personal workout with a Beachbody celebrity trainer. Includes airfare, hotel, meals, and an incredible experience.
- <u>View all prizes</u>

How can I earn individual prizes?

- TIER 1: Your Team has at least 30 points, PLUS you've earned Success Club 5 or Success Club 10 in August 2015.
- **TIER 2:** Your Team has at least 50 points, PLUS you've earned Success Club 5 AND achieved at least 7 Success Club points or earned Success Club 10 in August 2015.
- **TIER 3:** Your Team has at least 75 points, PLUS you've earned Success Club 10 in August 2015.

How can my Team earn the Grand Prize?

In order to finish in the top 10 (scored by your Team's total points), ALL five of your Team members MUST qualify for the Tier 1 prize.

What do we need to do to get started?

You and your Team will need to download, save, and print the Activity Tracker, list of prizes, and Official Rules. Here you go!

- <u>Prizes</u>
- <u>Business Activity Tracker</u> (BAT)

- Official Rules
- <u>View the Official Website</u>

Team Captains! We support you throughout the contest to ensure your success. Make sure to use the tools below geared specifically for Cup Captains:

- Team Captain's Guide
- <u>Team Beachbody Cup Champions Facebook® Page</u>

How do we keep track of our points?

- A personalized email will be sent out to all Team members every Friday starting August 7th—with total points earned throughout the competition.
- The complete leader board and tiered prize winners will be updated every Friday—starting August 7th—on the Team Beachbody Cup Website.

When will my Team be recognized?

- Throughout the competition, the top Teams will be highlighted on The Team Beachbody Cup Website, on the National Wakeup Call, and through social media.
- Tiered prizes and top 10 Team prizes will be announced and fulfilled in September.
- View the Team Beachbody Cup leader boards by visiting <u>https://Teambeachbody.com/teambeachbodycup</u>

When will my prizes be awarded?

- Tiered prize winners will be listed on the leader boards, which will be updated weekly, every Friday during the competition. However, prizes will not be fulfilled until after competition ends.
- Top 10 Teams and tiered prize winners will be posted on the TBB Cup website and instructions on how to claim their prizes will be emailed to individual winners.
- <u>View all prizes.</u>

What are the important dates to remember?

- Registration opens July 20th and closes July 31st.
- The contest takes place August 1st and ends on August 31st.
- The last date for rank advancements to count is August 27th
- The top 10 Teams will be announced on or around September 14th, after points have been tallied and validated.

How can I be successful during the Team Cup?

Watch this video from 2-time winning Team Cup Captain Emilie Robidas.