# COMBAT

# LES MILLS COMBAT FAQ

Use this FAQ to find answers to any additional questions you may have about LES MILLS COMBAT.

#### Q. What do you need to be successful with LES MILLS COMBAT?

- **Space.** You need just enough room to move front to back and side to side. A small living room space should do the trick.
- Equipment. Dumbbells within a certain weight range are used in the POWER HIIT workout and the Ultimate Warrior Kit's WARRIOR 1: UPPER BODY BLOW OUT workout to advance your fitness level and to get serious definition! Dumbbells are optional for the SHOCK PLYO HIIT 2 workout and the Ultimate Warrior Kit's CORE ATTACK. You may also find that wearing the LES MILLS COMBAT training gloves when you're working out will amp up your intensity and help you deliver more accurate punches.
- Supplements that are recommended include:
  - Shakeology<sup>®</sup>. This ultra-premium nutrition shake promotes digestive health, energy, and even weight loss.\*
  - Results and Recovery Formula<sup>®</sup>. A postworkout drink containing the optimal balance of proteins and carbohydrates to help replenish the body, mend sore muscles, and restore energy after sweating it out.\*
  - E&E Energy and Endurance™. This preworkout drink helps provide the energy to go ALL THE WAY. It is scientifically formulated to improve endurance, muscle performance, and focus during every workout.\*

#### Q. How do you start the program? Do you have to be in great shape?

LES MILLS COMBAT is designed to work for people of all fitness levels, and also can be used as an excellent complement to any other workout program. A 30-minute Basics DVD is included that provides instruction on how to perform each of the 6 martial arts disciplines used in the program. Additionally, the Stay With the Fight Fitness Guide includes three workout calendars, so you can tailor your program to your own individual needs.

## Q. Is there a Team Beachbody®/Coach exclusive for LES MILLS COMBAT?

Yes! Anyone who orders LES MILLS COMBAT through Team Beachbody or a Coach gets a FREE bonus workout—**LES MILLS COMBAT 30: LIVE**. It's a unique opportunity to join the LES MILLS COMBAT trainers for a high-voltage COMBAT class that was shot live in the UK! The moves are designed to carve leaner arms, shoulders, and upper back, while delivering explosive leg training and high-intensity cardio to kick-start anyone's metabolic burn.

#### Q. How much does LES MILLS COMBAT cost?

#### • LES MILLS COMBAT kit:

\$59.95; Club member: \$53.96; Coach: \$44.96 PV/CV (not yet available) 60-day money-back guarantee of the purchase, less shipping and handling.

The link below will direct your customers to the LES MILLS COMBAT page in the Team Beachbody Shop. Simply add your Coach repID to the end of the URL and share the link, and you'll get credit for the resulting purchase.

http://www.teambeachbody.com/shop/-/shopping/LMCBaseP?referringReipID=yourID

Please note that in order to receive credit for the sale, the purchaser must click on the link containing your Coach repID.

#### Q. How and when can I get LES MILLS COMBAT?

- Starting October 1, 2012, you can order LES MILLS COMBAT online at <u>TeamBeachbody.com</u> or through your Team Beachbody Coach.
- Pre-order by December 3, 2012 and get FREE SHIPPING!

#### Q. When will the product ship?

- Pre-orders start shipping on or around December 4, 2012.
- Orders placed by December 13, 2012 will be on target to deliver by December 24, 2012.

### Q. How much does it cost to ship?

- FREE, if the order is placed during the pre-order period that runs through December 3, 2012.
- As of December 4, 2012, shipping & handling will cost \$14.95 for the LES MILLS COMBAT Kit, \$14.95 for the Supreme Warrior Kit, \$14.95 for the Ultimate Warrior Kit.

#### Q. When will the credit card that was used for the purchase be charged?

• The credit card will be charged when the product ships. The purchaser will receive an email confirming the order and ship date at the email address provided during purchase.

#### Q. If I'm a Coach, when will I get my PV/CV for customers who pre-ordered through me?

• You will receive your PV/CV points after the product ships.

#### Q. Is there an option to buy only an additional pair of LES MILLS COMBAT Training Gloves?

• The LES MILLS COMBAT Training Gloves will be made available for individual purchase on or around the time the product launches on December 4, 2012.

#### Q. Is there a LES MILLS COMBAT Challenge Pack?

The Challenge Pack is not available for pre-order, but it is available for regular order starting on or around December 4, 2012. This will contain the LES MILLS COMBAT Base Kit, a 30-day supply of Shakeology with Home Direct\*\*, and a FREE 30-day trial membership to Team Beachbody VIP Club.\*\*\*†

Coaches, here's how to direct customers to your LES MILLS COMBAT Challenge Pack page:

- Insert your repID into the link below:
  <a href="http://www.teambeachbody.com/shop/-/shopping/LMCBaseP?referringReipID=yourID">http://www.teambeachbody.com/shop/-/shopping/LMCBaseP?referringReipID=yourID</a>
- 2. Copy and paste the link into an email to your customers.

#### Q. Have additional questions?

Check out the Team Beachbody Message Boards or reach out to Coach Relations.

- \*These statements have not been evaluated by the Food and Drug Administration. These products are not intended to diagnose, treat, cure, or prevent any disease.
- \*\*With Shakeology Home Direct, you'll receive this item every 30 days, shipped directly to your door and billed to your credit card in the amount of \$119.95 a month (or \$129.95 a month for vegan Tropical Strawberry Shakeology)—only about \$4.00 a day!—which includes FREE shipping to your doorstep. You may cancel at any time to avoid future charges by calling Customer Service at 1 (800) 470-7870.
- \*\*\*After your first 30 days, you'll be automatically billed to continue your Team Beachbody VIP Club membership at a cost of \$2.99 a week, billed \$38.87 per quarter in advance to your credit card. You can cancel anytime to avoid future charges by calling Customer Service at 1 (800) 470-7870.

<sup>†</sup>Offer not valid for current paying Team Beachbody VIP Club members.