

Nov

Fitness + Nutrition + Support = Success

Connect someone with a Total-Solution Pack to get started at the best value, and invite to a BODgroup.

Focus

- ◆ Nov 1–5: BODi Premiere Week
- ◆ Nov 15: Job 1 Sample Workout

- ◆ The Total-Solution Sale — All Packs
\$20 Off
- ◆ BODi Hat – Succes Club 5 Promotion
- ◆ Success Club 5 Annual
Rewards Program (1, 3, 6, 9 Rewards)

Training

Mondays:
💡 8:00am PT **National Wake-Up Call**

Tuesdays:


 10:00am PT **Vital Behaviors Training**

Fridays:

💡 10:00am PT New Coach Training

November 15-20:
Job1 Champions Page Takeover Week



Sun	Mon	Tue	Wed	Thu	Fri	Sat
	<div>BODi Premiere Week: 1</div> <div><div><div></div><div>10:00am PT</div></div>BODi Burn Crush with Autumn, Shaun T & Celebrity guest</div> <div><div><div></div><div>4:00pm PT</div></div>80's ride with Jennifer Jacobs</div> <div>New Recipes/M meal Plans on BODi</div>	<div>BODi Premiere Week: 2</div> <div><div><div></div><div>10:00am PT</div></div>Cycle and Strength with Idalis & Megan</div> <div><div><div></div><div>2:00pm PT</div></div>Insanity Max:30 LIVE with Shaun T & Celebrity guest</div> <div><div></div>Shakeology Peppermint Mocha Launch (US/CA)</div>	<div>BODi Premiere Week: 3</div> <div><div><div></div><div>10:00am PT</div></div>BODi Camp with Amoila, Joel & Celebrity guest</div>	<div>BODi Premiere Week: 4</div> <div><div><div></div><div>10:00am PT</div></div>HIIT and Core with Jericho, Elise & Celebrity guest</div> <div><div><div>Job1</div></div>Roundtable Training, Product ToolKit goes live</div>	<div>BODi Premiere Week: 5</div> <div><div><div></div><div>10:00am PT</div></div>Strong BODi with Amoila & Celebrity guest</div>	6
7	<div>BODi Special Event: 8</div> <div><div><div></div><div>2:00am PT</div></div>#mbf with Megan</div> <div>New Recipes on BODi</div>	<div>Team Cup Winners Announced 9</div> <div>Apparel Flash Sale Starts 4:00pm PT</div>	10	<div>Apparel Flash Sale Ends 10:00am PT 11</div>	12	13
14	<div><div>Job1</div></div> Sample Workout on Beachbody On Demand Champions Page Takeover Week Starts 15 <div>New Recipes on BODi</div>	<div>BODi Special Event: 16</div> <div><div><div></div><div>3:00am PT</div></div>Morning Meltdown 100 with Jericho</div>	17	18	<div>BODi Special Event: 19</div> <div><div><div></div><div>9:00am PT</div></div>645 with Amoila</div> <div>645 Beachbody On Demand Member Library</div>	20
21	<div>BODi Special Event: 22</div> <div><div><div></div><div>2:00pm PT</div></div>JOB 1 Preview with Jennifer Jacobs</div> <div>New Recipes on BODi</div>	<div>BODi Special Event: 23</div> <div><div><div></div><div>10:00am PT</div></div>Barre Blend with Elise</div>	24	<div>25</div> <div><div>HAPPY Thanksgiving</div></div>	26	27
28	29	30				

Actions Coaches Can Take

◆ Do you have an active group to invite people to join? If not, be sure to set one up, you can use BODgroups to host one.

◆ Promote the Total-Solution Sale. (Tip. Follow-up with anyone who may have given you a price objection in the past and be sure to ask if they know anyone who may be interested).

◆ Use the new BODi Day Pass to give prospects a chance to experience BODi for 24 hours for only \$7!
The \$7 can later be applied to a Total-Solution Pack or BOD/BODi subscription.

◆ Plan: How can you leverage Thanksgiving and people starting to think about gift-giving for the holidays in your business? (Tip: running a short group with 3 Day Refresh after Thanksgiving is a great way for people to get back on track and get introduced to what you can offer as a Coach).

◆ Select one day weekly to identify the upcoming weeks business hours/time devoted to using the Success Club System tracker.

◆ Think ahead: How can you use the Job 1 Sample Workout to help start conversations and create interest in the program? (Tip: take a video of yourself doing your favorite move from the workout and share it and your excitement about it on social! Build a list of those interested in doing Job 1 with you. Use the pre-order tracker to keep track of the commitments).

