Nov

Fitness + Nutrition + Support = Success

Connect someone with a Total-Solution Pack to get started at the best value, and invite to a BODgroup.

Focus

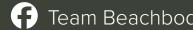
- ◆ Nov 1–5: BODi Premiere Week
- ◆ Nov 15: Job 1 Sample Workout
- ◆ The Total-Solution Sale All Packs \$20 Off
- ◆ BODi Hat Succes Club 5 Promotion
- ◆ Success Club 5 Annual Rewards Program (1, 3, 6, 9 Rewards)

Training

Mondays: 8:00am PT National Wake-Up Call Tuesdays: 10:00am PT Vital Behaviors Training Fridays: 10:00am PT New Coach Training November 15-20: Jab 1 Champions Page Takeover Week



Sun	Mon	Tue	Wed	Thu	Fri	Sat
	Premiere Week: 10:00am PT BODi Burn Crush with Autumn, Shaun T & Celebrity guest 4:00pm PT 80's ride with Jennifer Jacobs New Recipes/Meal Plans on BODi	Premiere Week: 2 10:00am PT Cycle and Strength with Idalis & Megan 2:00pm PT Insanity Max:30 LIVE with Shaun T & Celebrity guest Shakeology Peppermint Mocha Launch (US/CA)	Premiere Week: 3 10:00am PT BODi Camp with Amoila, Joel & Celebrity guest	Premiere Week: 4 10:00am PT HIIT and Core with Jericho, Elise & Celebrity guest Job1 Roundtable Training, Product ToolKit goes live	Premiere Week: 5 10:00am PT Strong BODi with Amoila & Celebrity guest	6
7	BODi Special Event: 2:00am PT #mbf with Megan New Recipes on BODi	Team Cup Winners Announced 9 Apparel Flash Sale Starts 4:00pm PT	10	Apparel Flash Sale Ends 10:00am PT	12	13
14	Sample Workout on Beachbody On Demand Champions Page Takeover Week Starts New Recipes on BODi	BODi Special Event: 16 3:00am PT Morning Meltdown 100 with Jericho	17	18	BODi Special Event: 9:00am PT 645 with Amoila 645 Beachbody On Demand Member Library	20
21	BODi Special Event: 22 2:00pm PT JOB 1 Preview with Jennifer Jacobs New Recipes on BODi	BODi Special Event: 23 10:00am PT Barre Blend with Elise	24	Thanks giving	26	27
28	29	30				
Champions Page	Team Beachbody	Team Beachbody				Friday, October 29, 2021



Actions Coaches Can Take

◆ Do you have an active group to invite people to join? If not, be sure to set one up, you can use BODgroups to host one.

◆ Promote the Total-Solution Sale. (Tip. Follow-up with anyone who may have given you a price objection in the past and be sure to ask if they know anyone who may be interested).

◆ Use the new BODi Day Pass to give prospects a chance to experience BODi for 24 hours for only \$7!
The \$7 can later be applied to a Total-Solution Pack or BOD/BODi subscription.

◆ Plan: How can you leverage Thanksgiving and people starting to think about gift-giving for the holidays in your business? (Tip: running a short group with 3 Day Refresh after Thanksgiving is a great way for people to get back on track and get introduced to what you can offer as a Coach).

◆ Select one day weekly to identify the upcoming weeks business hours/time devoted to using the Success Club System tracker.

◆ Think ahead: How can you use the Job 1 Sample Workout to help start conversations and create interest in the program? (Tip: take a video of yourself doing your favorite move from the workout and share it and your excitement about it on social! Build a list of those interested in doing Job 1 with you. Use the pre-order tracker to keep track of the commitments).

